

# Biomass Partnerships with Namibia

Development of Biomass Industrial Parks (BIP)

Identifying Potentials – Optimizing Processes – Creating Value

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**Namibia**  
**BIOMASS**  
**INDUSTRIAL PARK**



Trier University  
of Applied Sciences

H O C H  
S C H U L E  
T R I E R

## Bush Encroachment

Remember “Out of Africa?”

Item	Encroached	Savannah	Delta
Carrying Capacity	300 cattle ( <i>25ha/l su</i> )	600 cattle ( <i>12.5 ha/l su</i> )	50%
Evapotranspiration	1.3 Mio. m <sup>3</sup> /d	0.34 Mio. m <sup>3</sup> /d	74%
Profit	N\$ 280,000 / year (€ 17,600)	N\$ 680,000 / year (€ 42,800)	59%

Farm Winnie, Outjo area

Okakarara area

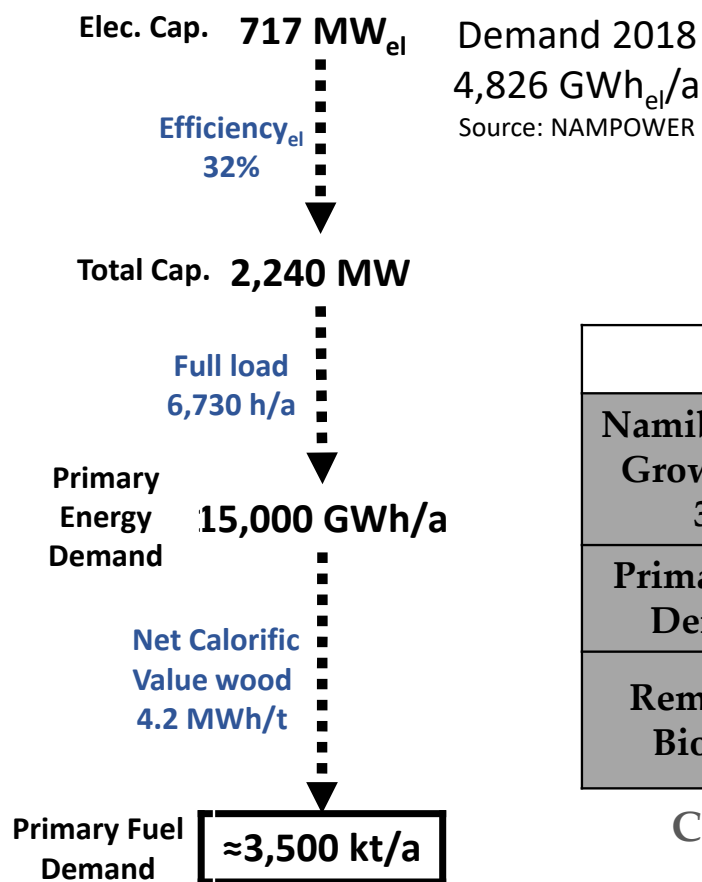


# Electricity demand of Namibia

## Electricity Portfolio Namibia

Energy Source (Plant)	Installed Capacity Namibia (MW <sub>el</sub> )	Operating Modus
Ruacana hydro-electric	347	Flexible - Depends on water level
Van eck coal-plant	80	Emergency Stand-by
Anixas Diesel	22	Emergency Stand-by
Solar + Wind (2019-2023)	110	Flexible
<b>Highest Peak (2017)</b>	<b>717</b>	<b>100%</b>
Local generation	193	27 %
	Import 73% 524MW	Local 27% 193MW

## Example: 100% Elec. From Biomass



LCoE [USD <sub>cent</sub> /kWh]	
PV	3-6
PV + Battery	12
Wind	3-8
Biomass	17

## Fuel Demand VS Bush Stock

	2019	2029
Namibia Bush Growth rate 3 %	9,000 kt/a	12,000 kt/a
Primary Fuel Demand	- 3,500 kt/a	
Remaining Biomass	~ 5,500 kt/a	~ 8,500 kt/a
	61%	71%

Consequence: Export needed!

# Background Germany

## Coal phase-out and CO<sub>2</sub> tax

Source: Agora Energiewende and Sandbag (2019): The European Power Sector in 2018. Up-to-date analysis on the electricity transition.

### Current Elections, Press and Protest (2019)

- I. Landslide Victory of the Green Party in the European Parliament
- II. Critics of YouTuber “Rezo” pushed green movement among younger generation
- III. “Fridays for Future” Protests introduced to Germany



### Coal Commission – German Parliament

- I. Renewable electricity share 2050 shall be 80% and the reduction of GHG shall amount to 80-95% in comparison to 1990.
- II. Shutdown of first coal power plants by 2022 (*Lignite = 146 TWh<sub>el</sub> ca. 100 Mio. t*)
- III. Total coal phase-out by 2032 (*Hard Coal = 84 TWh<sub>el</sub> ca. 28 Mio. t*)
- IV. **Carbon Dioxide Tax** (or Emission Trading Certificates)
  - I. UN-Climate Conference Estimate: 20-80 €/tCO<sub>2</sub> [2020] – 50-100 €/tCO<sub>2</sub> [2030]
  - II. Federal Environmental Agency (UBA): Environmental Damage 180€/tCO<sub>2</sub>



### Bilateral Talks (Namibia-Germany)

- I. National Planning Commission – Steering committee joins all affected ministries (*MAWF, MME, MET, MITSMED*) and institutions of Namibia (*N-BiG, GIZ, NamPower, NamPort, TransNamib, etc.*)
- II. September 2019 – De-bushing and BIP entered as a topic into the bilateral talks



# Policy Framework for de-bushing

## Namibian Constitution

„...to actively promote and maintain the welfare of the people, maintenance of ecosystems, essential ecological processes and biological diversity of Namibia...“

## National Agriculture Policy (2015)

“...recognises the problems of bush encroachment ... caused by ... overgrazing and bush encroachment. The policy defines the aim to establish mechanisms to support farmers in combating bush encroachment...”

## National Development Plan (NDP5) [2017-2022]

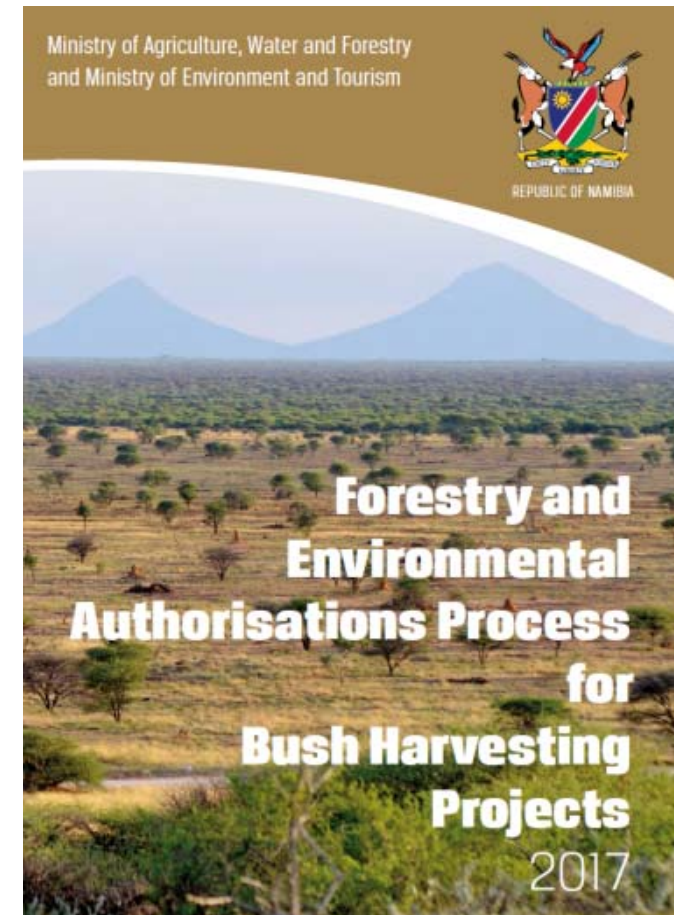
Bush control is a national priority. However Environmental Clearance for bush harvesting is required. (responsibility: MAWF; monitoring: DAS) [NDP5 objective: 80,000 ha/a]

## Gesellschaft für internationale Zusammenarbeit (GIZ) mbH

Bush Control and Biomass Utilisation Project (BCBU). Bi-lateral Namibian-German Governmental Project, commissioned by German BMZ in cooperation with the Namibian DoF/ MAWF [Phase I: 2014-2017; Phase II: 2018-2021]

## Namibia Biomass industry Group (N-BiG) [founded 2015]

N-BiG strives to merge individual harvesters, grow its membership base and facilitate bush utilisation and value addition. Reach objectives such as FSC Certification



# International Biomass Partnerships (IBPS)

## Biomass Partnership

Long-term bilateral partnership agreement aiming at:

- I. transfer of innovative technology to improve efficiency,
- II. advanced energy production from renewable sources,
- III. reaching GHG emission reduction targets,
- IV. up-grading infrastructure
- V. land restoration & adaptation and biodiversity safeguarding

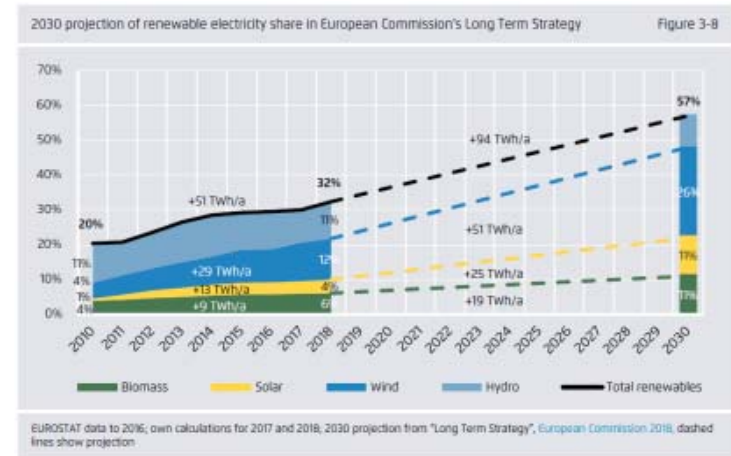
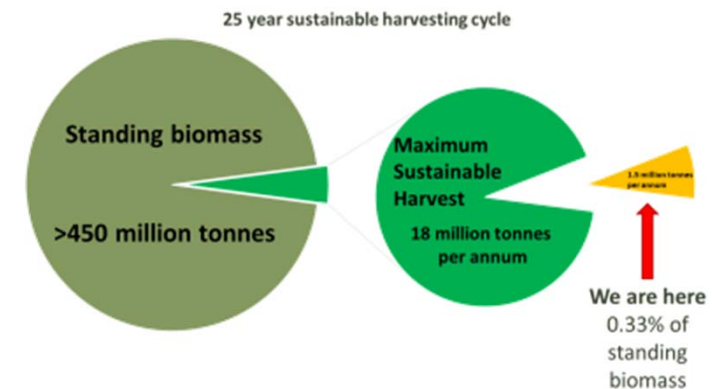
## Objectives, Strategy and Benefits in Namibia

- I. Harvesting at least 9 Mio. t/a by 2024
- II. Stop encroachment by harvesting 18 Mio. t/a by 2030
- III. Development of Biomass Industrial Parks (BIPs) to leverage masses
- IV. Implement a job-creating bush-to-value industry

## Objectives, Strategy and Benefits in Germany

- I. Supply Security for alternative fuels
- II. Pro-active development support for BIPs and technology transfer
- III. GHG mitigation and contribution to energy transition

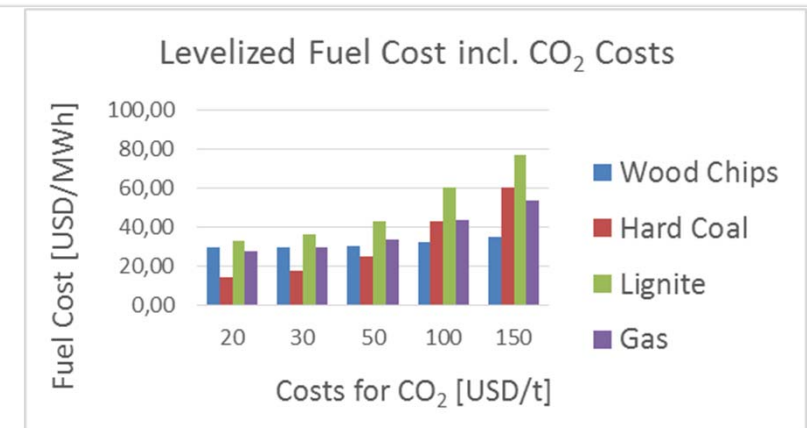
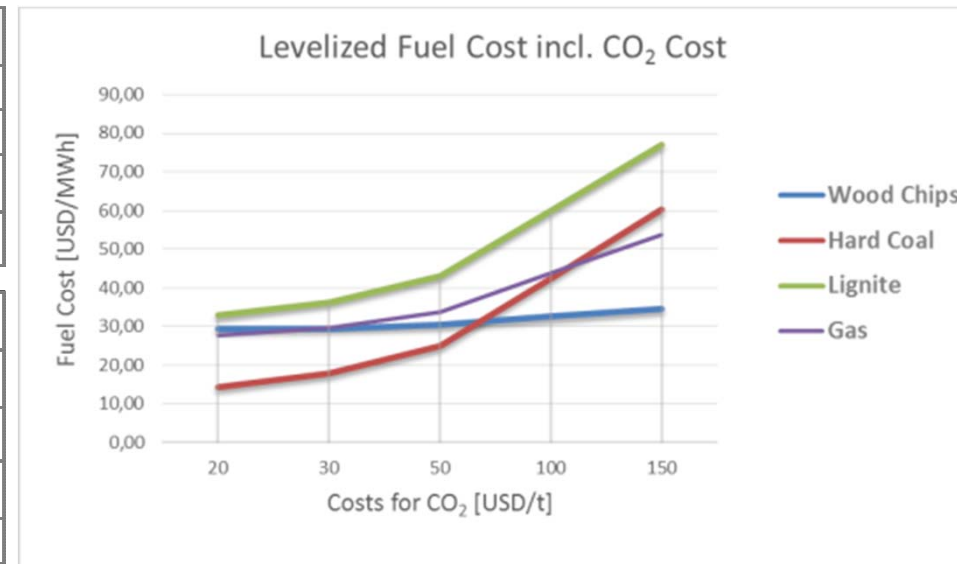
## Sustainability of Resource



# De-bushing – Woodchips VS Coal and Natural Gas

## Export of Fuel (Woodchips [P30-P100])

Fuel	Wood Chips	Hard Coal	Lignite	Natural gas	Unit
Calorific Value	924	10.075	5.213	10,37	kWh/m <sup>3</sup>
	15,1	29,0	15,0	47,3	MJ/kg
	<b>4,20</b>	<b>8,06</b>	<b>4,17</b>	<b>13,13</b>	<b>kWh/kg</b>
Density	220	1.250	1.250	0,79	kg/m <sup>3</sup>
GHG Emission	0,04	0,35	0,34	0,20	kg CO <sub>2eq</sub> /kWh
GHG Price	40				USD/t CO <sub>2eq</sub>
	0,04				USD/kg CO <sub>2eq</sub>
GHG Cost	0,2	2,9	1,4	2,6	kg CO <sub>2eq</sub> /kg
	0,007	0,11	0,06	0,11	USD/kg
	0,002	0,014	0,014	0,008	USD/kWh
Price	120	58	109	312	USD/t
	0,12	0,06	0,11	0,31	USD/kg
Price incl. GHG	0,13	0,17	0,17	0,42	USD/kg
Total Cost	0,030	0,021	0,040	0,032	USD/kWh
	<b>30,17</b>	<b>21,35</b>	<b>39,71</b>	<b>31,77</b>	<b>USD/MWh</b>
Total Cost	127	172	166	417	USD/t







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# Proposed Solution: Biomass Hub

**Best Part: it's a BETTER LOCAL BUSINESS!!**



## Bush Thinning - Economy of scales

Commitment to the benefit of bush to value industries.

Costs savings gained by bulk production.



## Product Diversification

Business expansion through different by-products;



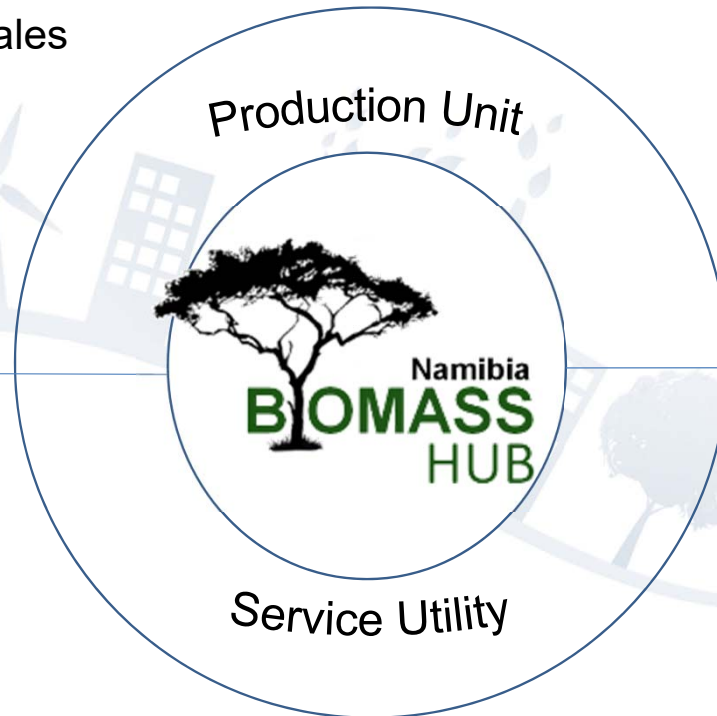
## Anchor Market - Centralization

One primary —anchor tenant creating defined inter-connections.



## Trigger Effect

Catalyst to create synergies  
Environment for fostering technological advancement in clean biomass production,





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# Biomass Industry Park: Synergies



Harvested Material  
310 000 t<sub>DM</sub>/a



- A:** Manufacturing & Service Businesses
- B:** Residential Area
- D:** Academic and R&D Area
- C:** Energy, Water, and Waste Management.



# Biomass Industry Park Services

## Gender Equality Component



### Financing



### Centralized Service Facility



### Structured After-care Service



### Capacity Building



### Research & Development

- Fundraising: R&D funds, development funds.
- Networking and match making with potential international partners (e.g: Germany).
- Contracting.

- Support in storage/transport infrastructure.
- Cooperative-like rental/sharing service.
- Raiffeisen Cooperative Model

- Provide- advice- assist in after-care harvesting practices implementation.

- Trainings. Formation, and education.
- International workshops.
- Good governance (communities)
- Maintenance.

- Environmental Compliance Service.
- Carbon emission certificate and CSR
- Biodiversity certificate.
- DBFZ



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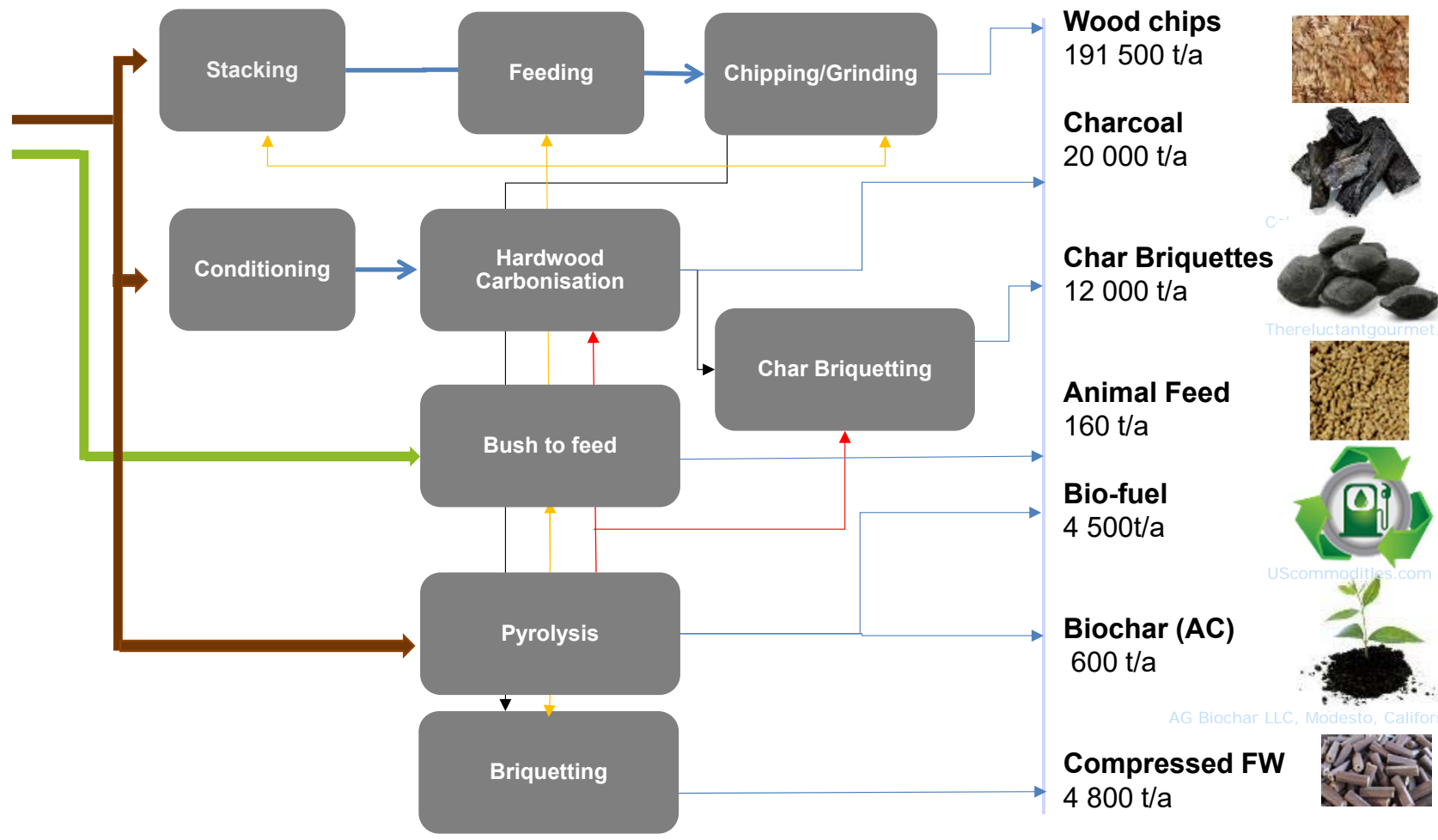


# Biomass Industry Park: Synergies



**Harvested Material**  
310 000 t<sub>DM</sub>/a

- Woody Mass
- Leave Mass
- Useful Wood Fraction
- Residual Wood Fraction
- Heat
- Electricity



AG Biochar LLC, Modesto, California.

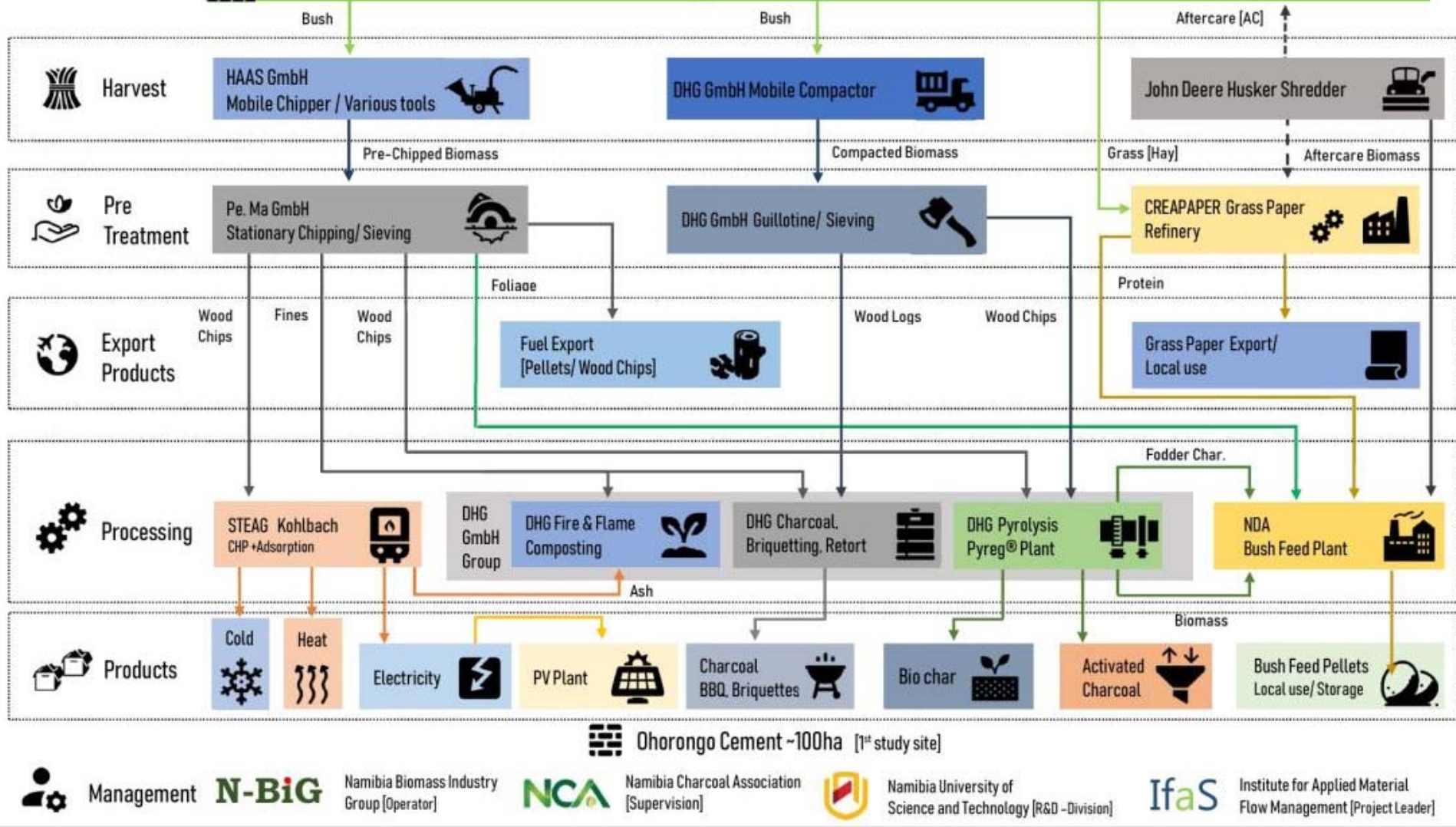
# Biomass Industrial Park [BIP]



Primary Resources



FARM[S] – Bush, Grass, AC Biomass



Management

**N-BiG**

Namibia Biomass Industry Group [Operator]

**NCA**

Namibia Charcoal Association [Supervision]



Namibia University of Science and Technology [R&D -Division]

**IfaS**

Institute for Applied Material Flow Management [Project Leader]



# Advantages and Disadvantages

## Pros



Qualified jobs



Maintenance



Electricity



Bulk factor



Regional added value



Control of T



Control of the process



No overheating



Easy access



More operating hrs

## Cons



Market competition



Limited area










System vulnerability



Big Investment

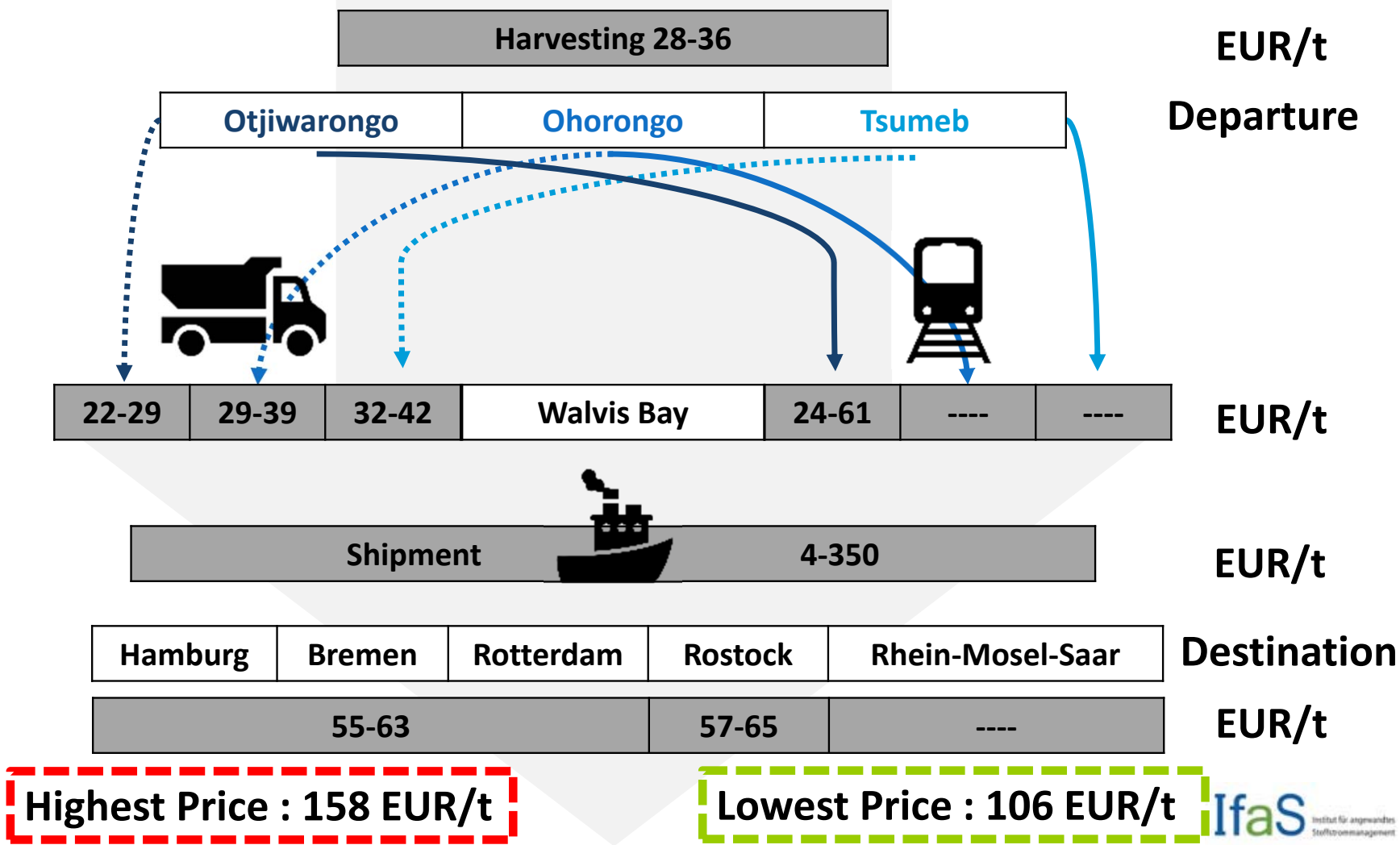
# Process of Harvesting

							Machinery \$ Finance	TOTAL	
6,7	1,6	1,2	0,8	3,4	3,9	2	12,9	32,7	EUR/t



# Logistic: Highest/Lowest Price Scenario

**Stakeholder**





# Road/Trucks - BIP to Walvis Bay

## Stakeholder



Load weight	Transport costs	Distance	Price
24 - 32 t	13 NAD/km	Otjiwarongo (450 km)	22 - 29 EUR/t
	0,8 EUR/km	Ohorongo (600km)	29 - 39 EUR/t
		Tsumeb (650km)	32 - 42 EUR/t

Status Quo:  
100.000 t/a transports

Trucks returning empty

Chance:  
Way Back transports

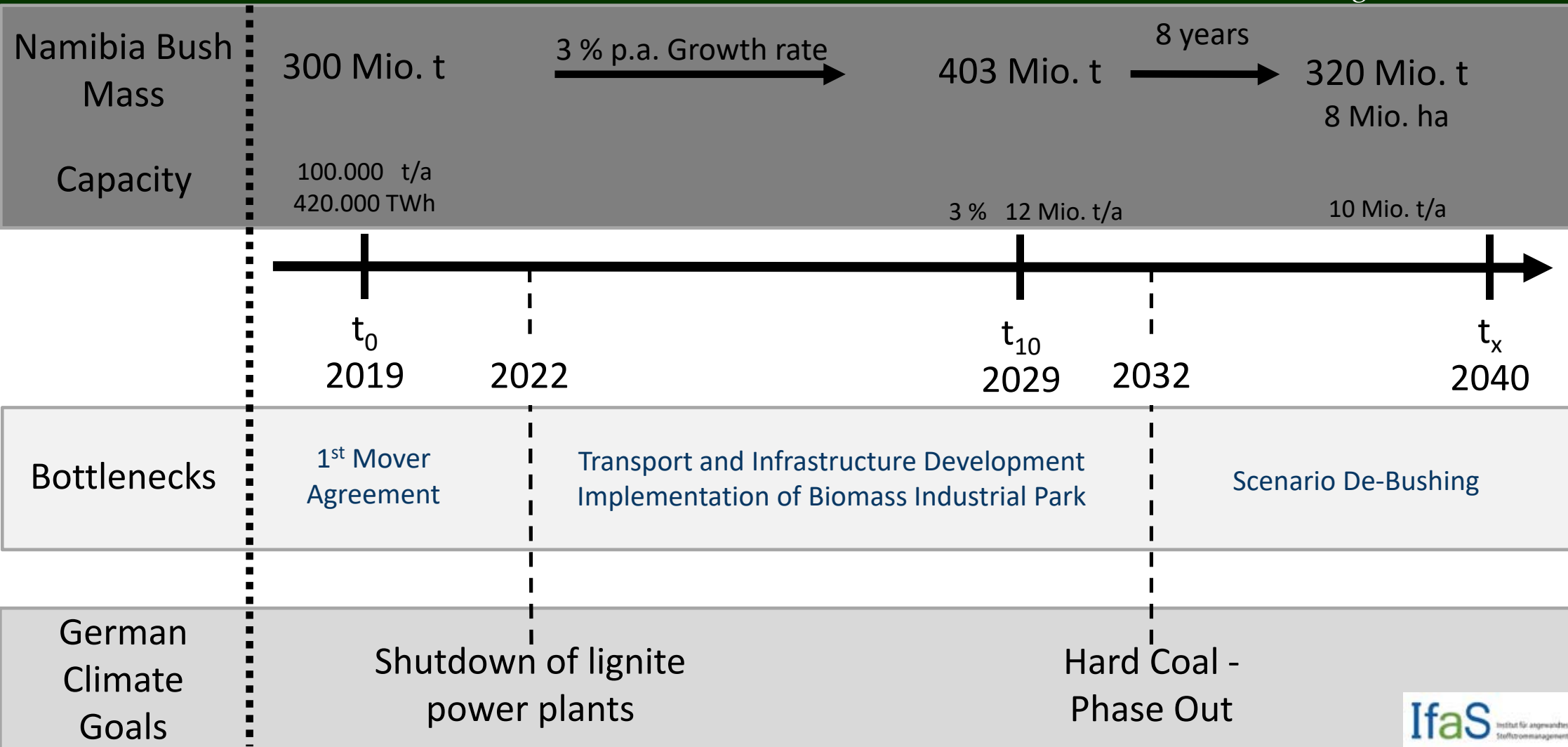
≥ 100.000 t/a Equipment Investments required

t/a	Transports p. a	Transports p. day
100.000	3.135 - 4.132	13 - 17
500.000	15.674 - 20.661	65 - 86
1.000.000	31.348 - 41.322	131 - 172



# Namibia's Capacity vs. Germany's demand

**Multiplication:**  
Outreach to Kuba,  
Bostwana South Africa,  
Angola, etc.



# Petition – Way forward

What does Namibia need? What does the Biomass Industry strive for?

- a. Official **expression of interest** that the partners are ready to acknowledge biomass from Namibia as a potential resource. Comprising no concerns at the socio-ecological level. (*Catchwords: over-exploitation, over-felling, GHG balance, child labor, biodiversity, etc.*)
- b. Clear **commitment** that testifies the willingness to mutually work out (pro-actively think) solutions for large-scale biomass valorization (*from harvest via BIP to power plant*) with the overarching goal to guarantee supplies, lower unit costs and built-up a new biomass industry in Namibia strengthening local economy.
- c. Design of a **draft contract** to illustrate how a 10 year contract shall look like, incl. obligations and requirements. Goal is to generate a Bankable Off-take Agreement.

# CO<sub>2</sub> – Transport Emission

Forschungs Informationssystem (FiS)  
**Mean Value Scenario**

	gCO <sub>2</sub> /tkm	km	kgCO <sub>2</sub> /t
Truck	117	100	12
Rail	65	600	39
See	32	10,000	320
<b>SUM</b>			<b>371</b>
Hard Coal			2,852
<i>CO<sub>2</sub> Saving to Biomass</i>	87%		
N-Gas			2,626
<i>CO<sub>2</sub> Saving to Biomass</i>	86%		

Forschungs Informationssystem (FiS)  
**Worst Case Scenario**

	gCO <sub>2</sub> /tkm	km	kgCO <sub>2</sub> /t
Truck	160	100	16
Rail	120	600	72
See	60	10,000	600
<b>SUM</b>			<b>688</b>
Hard Coal			2,852
<i>CO<sub>2</sub> Saving to Biomass</i>	76%		
N-Gas			2,626
<i>CO<sub>2</sub> Saving to Biomass</i>	74%		

Forschungs Informationssystem (FiS)  
**Best Case Scenario**

	gCO <sub>2</sub> /tkm	km	kgCO <sub>2</sub> /t
Truck	75	100	8
Rail	10	600	6
See	5	10,000	50
<b>SUM</b>			<b>64</b>
Hard Coal			2,852
<i>CO<sub>2</sub> Saving to Biomass</i>	98%		
N-Gas			2,626
<i>CO<sub>2</sub> Saving to Biomass</i>	98%		

# CO<sub>2</sub> – Transport Emission

## Verband der Bahnindustrie

	gCO <sub>2</sub> /tkm	km	kgCO <sub>2</sub> /t
Truck	95	100	10
Rail	21	600	12.6
See	33	10,000	330
<b>SUM</b>			<b>352</b>
Hard Coal			2,852
<i>CO<sub>2</sub> Saving to Biomass</i>		88%	
N-Gas			2,626
<i>CO<sub>2</sub> Saving to Biomass</i>		87%	

## See Freight Emissions [50,000 t vessel]

Bunker Consumption	1,030	t
CO <sub>2</sub> Factor Bunker	3.101	kg CO <sub>2</sub> /l
Density Bunker	1.01	kg/l
Bunker Consumption	1,040,300	l
CO <sub>2</sub> Emissions	3,225,970	kgCO <sub>2</sub>
	0.065	kgCO <sub>2</sub> /kg

## BUE Fragen:

*a. Kann De-bushing Auswirkungen auf Entwaldung haben? Kann sichergestellt werden, dass kein Waldholz verwendet wird.*

Die kontrollierte Waldnutzung in Namibia zielt auf hochpreisiges Stammholz ab. Dieses kann durch Entbuschung nicht gewonnen werden. Demnach sind keine Auswirkungen einer gesteigerten Entschbuschung auf den Wald erkennbar.

*b. Auswirkungen der Biomassehubs auf Köhler? Wirtschaftlicher Zusammenhang für Farmer*

Verbesserung der Arbeitsbedingungen, Kohlenstoffeffizienz und Treibhausgasbilanz. Hubs fördern FSC Kohle und erhöhen dadurch die Anzahl und den Standard der Arbeitsplätze.

Die Farmer profitieren von geregelten Abnahmen und bekommen ihr Savannenbiom als Grundlage ihrer Weidewirtschaft zurück.

## BUE Fragen:

*c. Warum nicht mehr Holzbriketts zur Befriedigung der Nachfrage nach Holz zum kochen?*

Hubs nutzen Economy of Scale und reduzieren den Preis für Feuerholz, erhöhen die Verfügbarkeit und dämmen illegalen und non-FSC konformen Holzschlag ein.

*d. Weiterverarbeitung zu höherkalorischen Produkten? Reduktion von THG und Steigerung der lokalen Wertschöpfung?*

Pellets und Wasserstoff erscheinen machbar. Pellets kurzfristig, Wasserstoff langfristig.

Ziel der Hubs ist es, die größtmögliche Wertschöpfung in Namibia zu erreichen und die THG Emissionen pro Einheit weitestgehend zu minimieren, z.B. durch Nutzung von Solarenergie in der Prozesskette.

## BUE Fragen:

*e. Argumente zur Steigerung des Verständnis der Bevölkerung für Holzimporte aus Afrika*

Beitrag zum Klimaschutz und Erreichung der Klimaschutzziele

Erhalt des schwindenden und gefährdeten Savannenbioms

Entwicklung von Afrika durch Aufbau der Biomasseindustrie

Vermarktung nach Deutschland ist ökonomisch wertschöpfender als die Nutzung im Land

Beitrag zur Verbesserung der Terms of Trade mit Afrika

Entwicklung komplexer Wertschöpfungsketten in einer Bioökonomie u.a. T-shirts aus Holz, Papier aus Grass, Futter aus Busch,



# Thank you very much for your attention

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